



HBS UNIVERSITY

HBS University

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HBS University is a recurring internal professional development series for new HBS attorneys that covers topics typically absent from most law school and traditional continuing education curricula. Subjects include business development and marketing, law firm accounting and billing, client guidelines, strategic planning, practice area development and numerous additional topics. Experienced HBS attorneys present regularly on these and a continuously evolving set of topics relevant to new HBS attorneys and the practice of law.

HBS University provides our new attorneys a unique opportunity to learn practical skills and tips from experienced HBS attorneys who have developed thriving practices and cultivated client relationships over several decades, and to build stronger relationships with their seasoned colleagues. HBS University also benefits our clients by creating consistency in practices among our many offices and across our wide range of practice groups. HBS University is another way the firm puts its motto into practice: “Serving to Achieve Excellence.”



Andrew Hazen “HBS University affords new and senior attorneys alike the opportunity to learn and integrate practical business and client development skills from experienced attorneys that are crucial to the practice of law, but noticeably absent from most law school curricula.”



Kawania B. James “HBS University is a great example of how the firm works together to support the professional development of each employee and to provide excellent service to our clients. Through HBS University, I have learned practice pointers that sharpen my litigation skills and improve my efficiency.”



Jacquelyn Smith Clarke “HBS University provides valuable stand-up experience for young attorneys that better prepares them to be effective trial lawyers. This kind of experience in a friendly-feedback environment helps us be better prepared to serve our clients and face our adversaries.”

