



## REAL ESTATE

---

# Real Estate

- [Overview](#)
- [Services](#)
- [Areas](#)
- [Leadership](#)
- [Team](#)

Real estate transactions can be complex, with land use, zoning and financing issues affecting even a simple property sale. At Hall Booth Smith P.C., we can guide you through these complexities, helping you understand these transactions. Our real estate practice group closes commercial and residential transactions representing both buyers and sellers, individuals and institutional clients – handling contracts and purchases of all types and sizes.

We provide a complete array of services to our clients for all their commercial and residential real estate needs including:

- Commercial
- Residential
- Negotiation
- Closing
- Financing

- Foreclosure
- Due diligence
- Bankruptcy
- Acquisition
- Title Insurance
- Development
- Refinances
- Sales
- Construction loans
- Zoning
- Equity loans

Our residential practice covers not only closings but also foreclosure and bankruptcy proceedings, and we even have a relationship with two Title Insurance Agencies, Lawyers Title and Georgia Fund, simplifying the issuance of title insurance and making HBS a one-stop shop for residential real estate. What's more, our satellite offices across Georgia, South Carolina, and Tennessee allow us to provide specialized local counsel all over the state.

- Acquisition
- Financing
- Construction
- Leasing



## **Anthony A. Rowell**

Partner

[HBS Tifton Office](#)

T: 229.382.0515

**[arowell@hallboothsmith.com](mailto:arowell@hallboothsmith.com)**

## **H. Buckley Cole**

Partner

[HBS Nashville Office](#)

## **Virginia N. Hall**

Partner

[HBS Tifton Office](#)



T: 615.277.5006

[hbcollection@hallboothsmith.com](mailto:hbcollection@hallboothsmith.com)



T: 229.382.0515

[vhall@hallboothsmith.com](mailto:vhall@hallboothsmith.com)



### **Andrew K. Hazen**

Attorney at Law  
[HBS Atlanta Office](#)

T: 404.954.6978

[ahazen@hallboothsmith.com](mailto:ahazen@hallboothsmith.com)



### **W. Brent Hyde**

Partner  
[HBS Tifton Office](#)

T: 229.382.0515

[bhyde@hallboothsmith.com](mailto:bhyde@hallboothsmith.com)



### **Ken Jones**

Partner  
[HBS Atlanta Office](#)

T: 404.954.6960

[kjones@hallboothsmith.com](mailto:kjones@hallboothsmith.com)



### **N. Daniel Lovein**

Partner  
[HBS Brunswick Office](#)

T: 912.554.0093

[dlovein@hallboothsmith.com](mailto:dlovein@hallboothsmith.com)

[View All](#)

## Related Industries

### **Construction**

HBS assists the construction industry in a wide variety of private and public construction projects, including commercial, residential, industrial, and mixed-use properties. In addition to managing risk and defending and asserting liability claims on behalf of clients, we regularly advise on the myriad of issues that arise in the course of planning, managing and completing construction projects. As a full-service law firm, we offer services in construction related fields, such as real estate, litigation, ADR/arbitration, finance, environmental, land use, energy, regulatory, and utilities.

HBS construction attorneys have handled the entire gamut of claims that can be brought in the construction industry, including successfully representing property owners, developers, contractors, subcontractors, architects and engineers,

### **Education**

Hall Booth Smith provides transactional and operational counsel as well as investigative and litigation services to a wide variety of public and private school entities, their administrators and boards, and others involved with the education sector. We have represented K-12 educational institutions, colleges and universities, school district board members, administrators and staff, handling the full range of school-related issues they encounter, including civil rights, First Amendment rights, student discipline, school violence, special education, testing/promotion, access to student records, and fraternity and sorority matters. Our Education lawyers also advise on and resolve employment and labor issues including teacher evaluations, remediation and discipline, teacher dismissals, at-will employment, sexual harassment,

construction managers, suppliers, transportation providers and haulers, individuals, corporations, electric companies, engineering companies, government entities, insurance carriers and sureties regarding construction industry issues.

[Visit Page](#)

## **Energy, Utilities and Power Systems**

Hall Booth Smith provides comprehensive service, representing energy industry clients in a broad array of matters, including transactions, business operations, regulatory compliance, finance, tax, and litigation challenges.

Representing a wide variety of clients, including owners and developers of energy projects, energy producers, suppliers and consumers, municipal and investor-owned utilities, joint-action agencies, electric cooperatives, industrial end-users, independent power producers, and natural gas companies we help our clients identify and leverage business opportunities, establish and implement long-term strategic business plans, manage risk, assure regulatory compliance, and devise effective solutions to the many challenges arising in their constantly evolving industry.

We offer strategic guidance throughout the life cycle

and Title VII, as well as represent professional educators in internal investigations and disciplinary proceedings and other matters related to their employment.

Recognizing that the most effective solution is prevention, we review our clients' existing policies and help them devise risk avoidance strategies and comprehensive rules, policies, and procedures to minimize their exposure. As an added value, HBS lawyers offer training programs to assure that our clients' administrators, school board members, school system officials, educators, and staff fully understand the rules and the importance of compliance. Through these workshops, attendees learn to readily identify and address issues and concerns before they become problems.

[Visit Page](#)

## **Government & Municipalities**

With a team of former and current government leaders, and those actively involved in various areas of government, HBS offers comprehensive representation and advice to those in government, including states, counties, cities, non-profits and other related industries.

Our team members are regarded as among the most influential leaders in the state of Georgia and are repeatedly recognized for their work on behalf of

of our clients' businesses, assist with lobby efforts and government relations, and assure that our clients' interests are protected. As national coordinating counsel for a major insurance company on all of its catastrophic electric line contact cases, we are particularly knowledgeable about and adept at handling insurance issues affecting the industry.

HBS Energy attorneys are members of industry organizations, frequently speak on energy-related issues and regularly monitor legislative, judicial and regulatory developments and industry trends in order to help our clients effectively integrate these changes into their business practices, policies, regulatory compliance efforts and approach to litigation.

[Visit Page](#)

## Food & Agriculture

Scientific developments, technological efficiencies, global trade, and government support and regulation have changed food and fiber production in the United States into a sophisticated and complex business. From a farmer's field to a consumer's kitchen table, complicated legal issues now arise for growers, agribusinesses, distributors, brokers, and food retailers. Hall Booth Smith (HBS) specializes in providing legal counsel to and litigation and regulatory advocacy for farmers and agribusinesses.

clients in the government arena. Regularly interacting with legislative leaders concerning client needs, we maintain close working relationships with elected officials, appointed officials, and agency staff, enhancing our ability to provide expertise and counsel. Leveraging our connections, regulatory know-how and legal experience, we work with local, county and state government officials to craft good policy and address our clients' legislative, regulatory and legal concerns.

HBS attorneys assist clients with the full range of local, county and state government affairs, regulatory matters, lobbying efforts, and political and campaign finance issues. Understanding the regulatory framework which affects our clients' business operations, we are particularly adept at helping related regulated industries such as utilities, energy and trade associations, telecommunication companies, health care, insurance, local governments, and nonprofit organizations with compliance matters.

[Visit Page](#)

## Real Estate

Hall Booth Smith guides real estate industry clients through the complexities of real property purchases, assessments, sales and leases, land use, zoning, financing and environmental issues, and a host of other concerns. HBS team represents virtually all

Because most of our Agriculture Law Practice Group attorneys either grew up on a farm, earned degrees in agriculture, or have spent their careers counseling farmers and agribusinesses, our specific and keen understanding of the business practices and needs of farmers and agribusinesses superiorly position us to handle any agricultural matter. With six offices located throughout Georgia and offices in South Carolina, Tennessee and Florida, we couple the expertise and reputation of a large firm with the accessibility of a local firm.

The legal issues farmers and agribusinesses face are often unique to the agriculture sector. For example, HBS handles issues for buyers and sellers under the Perishable Agricultural Commodities Act (PACA), a complex federal statute which establishes a code of fair business practices that protects businesses dealing in fresh and frozen fruits and vegetables. In many cases, the laws relevant to the issues facing agriculturists arise out of the laws and regulations that are applicable to any contract, insurance policy, property right, business organization, or succession plan.

[Visit Page](#)

## **Retail and Hospitality**

HBS helps hospitality industry clients both maximize their financial return and meet consumer service expectations.

players in the industry, including owners and occupiers, developers, real estate advisers, lenders, pension funds, insurance companies, governments, and hotel owners and operators. HBS , negotiates commercial and residential transactions of all types and sizes. Our real estate attorneys have advised clients throughout the life cycle of their property ownership from acquisition through development.

[Visit Page](#)

## **Insurance**

From appraisals, coverage, claims and adjusting issues to drafting and review of insurance policy, regulatory compliance advice and dispute resolution, HBS assists insurance industry clients with resolving the many challenges they face.

In addition to managing risk and defending liability claims, we regularly advise clients on the full range of insurance products, services, and coverages, including general liability, automotive, life, property and casualty, director and officers' liability, professional malpractice, errors & omissions coverage, business interruption and environmental, cyber-risk and other specialty coverages and exclusions.

Our lawyers represent clients in courts of all levels throughout the United States, litigating class actions, multiparty and multi-district cases as well as

Subject to a host of federal, state, county and municipal laws, regulations and code requirements and facing economic, real estate, employment and customer challenges, restaurants, hotels, leisure resorts, recreational facilities and other hospitality businesses turn to HBS for guidance. Our Hospitality lawyers are experienced advising on all aspects of hospitality businesses, from project conception and regulatory guidance through financing, development, operations and dispute resolution.

Whether addressing a labor and employment, transactional, privacy law, food and beverage, real estate or construction matter or attempting to resolve an issue involving employee benefits and compensation, intellectual property, data protection or potential liability, we advise our clients each step of the way, helping them leverage opportunities and avoid attendant risks. We vigilantly monitor the evolving regulatory and legal framework impacting our clients, to make sure that they are prepared for the future.

Our team of experienced litigators regularly handle claims for our hospitality industry clients in courts of all levels and has successfully defended class actions, multi-district litigation, personal injury claims, construction disputes and a wide variety of other matters. With a former State Senator and active government affairs attorneys, we are also adept at representing hospitality industry clients regarding their legal, regulatory and government affair challenges.

[Visit Page](#)

individual lawsuits involving virtually every type of claim, coverage, fraud and bad faith action. We handle regulatory investigations and enforcement actions and are experienced with all forms of alternative dispute resolution. Active insurance coverage attorneys in the international insurance markets, we also help domestic clients gain access to the overseas market and assist foreign insurers in managing their domestic litigation.

As industry leaders, HBS Insurance Coverage lawyers have been recognized as Super Lawyers and Rising Stars in the field of insurance. Team members regularly write and lecture on insurance and property ISU issues, and are active members in insurance industry groups. As a value-added, we offer clients employee training to help their staff understand the laws and regulatory requirements impacting their industry and strategies to minimize risk exposure.

[Visit Page](#)

## Transportation

Hall Booth Smith has decades of experience providing transportation industry clients with comprehensive, strategic business and regulatory advice and effective legal representation.

Our firm represents a wide array of entities in transportation-related litigation, including owner-operators, insurers, insureds and various self-insurance funds, as well as aviation companies, oil and gas companies and railroads.

HBS attorneys have counseled transportation industry clients regarding virtually every issue affecting the industry and have litigated disputes throughout the country on nearly every facet of transportation law.

We also regularly work with clients to devise, implement and enforce risk avoidance strategies. Applying the experience gained from decades litigating industry-related disputes, we offer clients effective and cost-efficient representation in courts as well as before government agencies such as the Federal Highway Administration, the Federal Motor Carrier Safety Administration, the Federal Railroad Administration, the National Transportation Safety Board, state Departments of Transportation, and other regulatory bodies.

[Visit Page](#)