

BUSINESS TRANSACTIONS

HBS offers comprehensive counsel for business transactions, from initial concept and strategy through negotiations, due diligence, contract, and closing.

[OVERVIEW](#) | [EXPERIENCE](#)

Overview

The attorneys of the Business Transactions Service Area at Hall Booth Smith represent companies in a broad range of business transactions from initial formation to acquisitions, mergers and divestitures, and almost everything in between.

Serving as a partner for our client's needs and goals, we have represented individuals and companies of many different sizes: the family or founder looking to exit her business, the entrepreneur looking at his latest start-up or expansion opportunity, family offices, private equity investors, and both closely and publicly held companies. Our approach is simple: build the right team to deliver the results our clients desire in a timely, efficient, and cost-effective manner.

Business transactions come in many different forms and sizes and often implicate a variety of different areas of the law. As a full-service law firm, HBS puts the right team together to make sure our clients' needs are met from the early negotiations of a letter of intent through consummation of the transaction and post-closing integration.

A few examples of the services we provide include:

- Asset Purchase Agreements
- Corporate Financing
- Customer Agreements

Leadership



Scott Cole

Partner | Brunswick Office

T: [912.400.5193](tel:912.400.5193)

E: scole@hallboothsmith.com

Full Team

Related Services

[Corporate & Partnership](#)

[Data Privacy & Cybersecurity](#)

HALL BOOTH SMITH, P.C.

- Due Diligence Management
- Employment & Restrictive Covenant Agreements
- Enforceability Opinions
- Intellectual Property Licensing Agreement
- Letter of Intent & Term Sheet Negotiations
- License, Certification, & Regulatory Compliance Reviews
- Membership Interest Purchase Agreements
- Real and Personal Property Leases
- Services & Vendor Agreements
- Stock Purchase Agreements

[Intellectual Property](#)

[International Business](#)

[Real Estate](#)

Experience

Corporate Formation & Governance

Our [Corporate Formation & Governance](#) team advises clients on the formation, operation, liquidation, merger, purchase, reorganization, and sale of business entities as well as day to day operational issues. This includes the selection of the best form of entity from a tax, liability, and operational standpoint; entity formation; and continued representation on matters such as employment agreements, buy-sell agreements, contracts, leases, retirement plans, and other matters related to the operation of a business.

Dental

The [Dental](#) team of the Business Transactions group regularly represents dentists in a wide range of corporate and transactional matters involving dental practices and dental transitions in multiple areas.

Farmland, Food, & Agribusiness

Our [Farmland, Food, & Agribusiness](#) team has significant experience assisting family owned and investor-backed entities in

HALL BOOTH SMITH, P.C.

the buying and selling of farmland, agribusinesses, and food companies. Our specialized knowledge of the agricultural industry and the laws and regulations that impact such businesses allows us to provide practical and efficient advice and services to our clients.

Fintech

Our [Fintech](#) team focuses on blockchain and crypto. We advise on the full range of matters related to digital assets including fund formation and investing, securities laws (SEC and state regulation), and commodities laws (CFTC regulation). This includes SEC, CFTC, and other regulations; fund formation and investing; litigation, enforcement and compliance; strategic transactions and licensing practices; and NFT project launch and compliance.

Health Care

The Business Transaction practice's [Health Care](#) group regularly represents clients in a wide range of corporate and transactional matters involving long-term care facilities, hospitals, physician groups, and others in health care.