

# HALL BOOTH SMITH, P.C.

## OUTSIDE GENERAL COUNSEL

HBS attorneys work closely with senior leadership teams to align legal strategy with business goals.

### Overview

When coordinating with your health care organization's existing team to consolidate or enhance its legal functions, the Hall Booth Smith Outside General Counsel Strategic Team approach helps to enable small and medium health care organizations to compete with larger operators by providing statewide, high quality legal counsel at a fraction of the cost.

### About Our Practice

Federal and state regulation of health care providers, suppliers, and other industry participants has become increasingly complex in recent years. In addition, enforcement tactics of government agencies can be both confusing and intimidating for these organizations. When serving in an Outside General Counsel capacity, the attorneys at HBS strive to complement and/or increase a small or medium health care organization's legal capabilities through a client-team centered approach. Together, we help guide them through the compliance maze, helping all varieties of care companies understand and manage their approach to patient care within government standards.

The team will serve as the point of contact for all of the organization's legal health care issues throughout the State of Georgia. It will also serve as an advisor to the organization's senior management team and as an on-call resource for mid-managers.

HBS does not view a client matter or lawsuit as an economic advantage to our firm. Instead, we believe it is an opportunity to

### Leadership



#### Rush S. Smith, Jr.

Partner | Atlanta Office

T: [404.954.6937](tel:404.954.6937)

E:

[rsmith@hallboothsmith.com](mailto:rsmith@hallboothsmith.com)

**Full Team**

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assist our clients in moving their business forward while providing the best solutions possible. We also believe that there is a difference between a lawyer marking time and a lawyer solving problems with innovative thinking. HBS brings a broad structure to serve our clients across many areas, allowing for the development of a multifaceted relationship that can create economic efficiencies.